Financial Statements
For the Years Ended
December 31, 2023
and
December 31, 2022



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Independent Auditor's Report

To the Board of Directors Wolf Conservation Center, Inc.

Opinion

We have audited the accompanying financial statements of Wolf Conservation Center, Inc. (the "Center"), which comprise the statement of financial position as of December 31, 2023 and December 31, 2022 and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Center as of December 31, 2023 and December 31, 2022 and the results of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Center and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Center's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Center's internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Center's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

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Statement of Financial Position

Assets

	December 31	
	2023	2022
Current assets		
Cash and cash equivalents	\$ 1,271,648	\$ 8,568,931
Investments, at fair value	8,116,854	_
Certificates of deposit	-	50,769
Accounts receivable	10,126	8,976
Contributions receivable	270,572	254,485
Inventory	63,716	71,297
Prepaid expenses	12,998	56,294
Total current assets	9,745,914	9,010,752
Contributions receivable – net of current portion	50,000	133,000
Property and equipment, net	4,088,735	4,041,268
Total assets	\$13,884,649	<u>\$13,185,020</u>
Liabilities and Net Assets		
Current liabilities		
Accounts payable and accrued expenses	\$ 86,829	\$ 68,797
Deferred revenue	42,489	37,585
Total liabilities	129,318	106,382
Net assets		
Without donor restrictions		
Operating	7,391,218	6,751,573
Board-designated	2,350,000	
Total without donor restrictions	9,741,218	9,101,573
With donor restrictions	4,014,113	3,977,065
Total net assets	13,755,331	13,078,638
Total liabilities and net assets	\$13,884,649	\$13,185,020

See notes to financial statements.

Statement of Activities

Year Ended December 31

		2023			2022	
	Without Donor	With Donor		Without Donor	With Donor	
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total
Support and revenue						
Contributions	\$ 1,888,457	- \$	\$ 1,888,457	\$ 2,144,373	, S	\$ 2,144,373
Fundraising revenue	135,734	•	135,734	115,467		115,467
Merchandise sales, net	77,997	•	77,997	119,479	1	119,479
Foundation, corporate and other grants	114,639	•	114,639	335,815	10,500	346,315
Fundraising campaign	τ	100,000	100,000	•	255,250	255,250
In-kind services	18,570	•	18,570	27,705	ı	27,705
Educational program	399,371	1	399,371	342,516		342,516
Other	53,889	1	53,889	66,190	ī	66,190
Interest	•	•	•	253	ĸ	256
Net assets released from restrictions	137,138	(137,138)	1	180,891	(180,891)	1
Total support and revenue	2,825,795	(37,138)	2,788,657	3,332,689	84,862	3,417,551
Expenses						
Program services	1,592,437	1	1,592,437	1,339,364		1,339,364
Supporting activities						
Management and general	325,671	•	325,671	305,954	ι	305,954
Fundraising	362,651	•	362,651	306,553		306,553
Total supporting activities	688,322	1	688,322	612,507		612,507
Total expenses	2,280,759	-	2,280,759	1,951,871	1	1,951,871
Increase (decrease) in net assets before other	545,036	(37,138)	507,898	1,380,818	84,862	1,465,680
Investment return, net	94,609	74,186	168,795		E.	1
Increase in net assets	639,645	37,048	676,693	1,380,818	84,862	1,465,680
Net assets, beginning of year	9,101,573	3,977,065	13,078,638	7,720,755	3,892,203	11,612,958
Net assets, end of year	\$ 9,741,218	\$ 4,014,113	\$13,755,331	\$ 9,101,573	\$ 3,977,065	\$13,078,638

See notes to financial statements.

Statement of Functional Expenses Year Ended December 31, 2023 (with Summarized Comparative Totals for Year Ended December 31, 2022)

Supporting Activities Management and Program 2023 2022 Services General Fundraising Total Total Personnel expenses Salaries and wages \$ 758,134 80,887 \$ 899,279 \$ 226,317 \$1,065,338 Payroll taxes and employee benefits 166,660 17,780 <u>49,751</u> 234,191 194,200 <u>98,667</u> 276,068 Total personnel expenses 924,794 1,299,529 1,093,479 Other expenses Professional fees 20,160 172,037 192,197 138,247 61,527 Information technology 6,564 18,367 86,458 70,655 Program supplies 213,351 213,351 162,300 Office 70,132 17,533 87,665 72,091 Fundraising campaign 226 226 5,073 Repairs and maintenance 43,625 43,625 48,604 Postage 41,424 41,424 49,466 Utilities 43,017 10,754 53,771 54,128 Grants 1,530 1,530 37,281 Insurance 41,627 1,941 43,568 39,719 Advertising 2,286 2,286 Fundraising 67,990 67,990 26,499 Travel 12,963 3,241 16,204 7,261 Fees and permits 8,797 8,797 12,050 Interest 1,717 194 Real estate taxes 49 243 230 Bad debt 13,500 Miscellaneous 125 125 714 Total other expenses 551,961 220,916 86,583 859,460 739,535 Depreciation 115,682 6,088 118,857 <u>121,770</u> **Total expenses** \$1,592,437 \$ 325,671 \$ 362,651 \$2,280,759 \$1,951,871

See notes to financial statements.

Statement of Functional Expenses Year Ended December 31, 2022

Supporting Activities Management Program and Services **Fundraising** General Total__ Personnel expenses Salaries and wages \$ 597,830 \$ 106,101 S 195,348 \$ 899,279 Payroll taxes and employee benefits 129,102 22,913 42,185 194,200 Total personnel expenses 726,932 129,014 237,533 1,093,479 Other expenses Professional fees 8,000 108,147 22,100 138,247 Information technology 46,971 8,336 15,348 70,655 Program supplies 162,300 162,300 Office 57,673 14,418 72,091 Fundraising campaign 5,073 5,073 Repairs and maintenance 48,604 48,604 Postage 49,466 49,466 Utilities 43,303 10,825 54,128 Grants 37,281 37,281 39,719 Insurance 37,838 1,881 **Fundraising** 26,499 26,499 Travel 5,809 1.452 7,261 12,050 Fees and permits 12,050 Interest 1,374 1,717 343 Real estate taxes 184 46 230 Bad debt 13,500 13,500 Miscellaneous 714 <u>714</u> Total other expenses 499<u>,517</u> 170,998 69,020 739,535 Depreciation 112,915 5,942 118,857

\$1,339,364

\$ 305,954

\$ 306,553

\$1,951,871

See notes to financial statements.

Total expenses

Statement of Cash Flows

		Year E Decem		
		2023	001	2022
Cash flows from operating activities	_		_	
Increase in net assets	\$	676,693	\$	1,465,680
Adjustments to reconcile increase in net assets to		ĺ		
net cash provided by operating activities				
Depreciation		121,770		118,857
Fundraising campaign contributions		(100,000)		(255,250)
Unrealized (gain) on investments		(74,942)		-
(Increase) decrease in assets				
Accounts receivable		(1,150)		(7,676)
Contributions receivable		66,913		118,429
Inventory		7,581		(24,248)
Prepaid expenses		43,296		(48,240)
Increase in liabilities		,		(- 3 7
Accounts payable and accrued expenses		18,032		37,131
Deferred revenue	•	4,904		17,083
Net cash provided by operating activities		763,097		1,421,766
Cash flows from investing activities				
Purchases of property and equipment		(169,237)		(99,019)
Proceeds from sale of certificates of deposit – net		50,769		51,779
Purchases of investments	(8,041,912)		-
Net cash (used in) investing activities		8,160,380)		(47,240)
Cash flows from financing activities				
Repayments on mortgage loan payable		-		(67,679)
Fundraising campaign contributions		100,000		255,250
Net cash provided by financing activities		100,000		187,571
Net increase (decrease) in cash and cash				
equivalents ————————————————————————————————————	(7,297,283)		1,562,097
Cash and cash equivalents, beginning of year		<u>8,568,931</u>	_	7,006,834
Cash and cash equivalents, end of year	<u>\$</u>	1,271,648	<u>\$</u>	8,568,931
Supplemental disclosure of cash flow information:				
Cash paid for interest	<u>\$</u>		<u>\$</u>	1,717

Notes to Financial Statements December 31, 2023 and December 31, 2022

Note 1 – Nature of organization

Wolf Conservation Center, Inc. (the "Center"), was formed under the not-for-profit corporation laws of the State of New York in 1999 as an educational and charitable facility. The Center's exempt purpose is to promote wolf conservation through education, support reintroduction of wolves in federally designated areas and to provide a natural habitat sanctuary. The Center is located in Westchester County, New York, near New York City.

Note 2 – Summary of significant accounting policies

Net assets

The Center maintains its net assets in two categories as follows:

Without donor restrictions

Net assets that are not subject to donor-imposed restrictions and are available for the general operations of the Center. Net assets without donor restrictions also include those funds that are designated by the Board of Directors.

During 2022, the Center established a board-designated fund totaling \$2,350,000 to finance capital improvements.

With donor restrictions

Temporary donor restrictions

Net assets subject to donor-imposed restrictions that will be met either by actions of the Center or the passage for time. Items that affect this net asset category are gifts for which donor-imposed restrictions have not been met in the year of receipt. Restrictions that have been met on net assets with donor restrictions are reported as net assets released from restrictions.

Perpetual donor restrictions

In this category are net assets subject to donor-imposed restrictions to be maintained in perpetuity by the Center, including gifts and contributions wherein donors stipulate that the corpus of the gift be held in perpetuity from which the revenue is to be used for the donor stipulated purpose. For the years ended December 31, 2023 and December 31, 2022, the Center did not have any net assets with perpetual donor restrictions.

Contributions

Contributions received, including unconditional promises to give, are recognized as support in the period received at their fair values. Contributions are recorded as support with donor restrictions if they are received with donor stipulations that limit their use.

Notes to Financial Statements (continued) December 31, 2023 and December 31, 2022

Note 2 – Summary of significant accounting policies (continued)

Cash equivalents

The Center considers all highly liquid assets with an original maturity of 90 days or less to be cash equivalents.

Cash equivalents that are part of the Center's investment portfolio are reported as investments and included in Note 4.

Certificates of deposit

The Center's certificates of deposit are valued using a cost-based measure, which is the original cost plus accrued interest.

Investments

The fair value of the investments is based on publicly quoted prices. The cost of investments sold is determined on an average cost basis.

Fair value measurements

For assets measured at fair value on a recurring basis as of December 31, 2023, accounting principles generally accepted in the United States of America require quantitative disclosures about the fair value measurements separately for each major class of assets. The Center's investments have all been classified in the highest level of hierarchy (Level 1). Its quoted prices are in active markets for identical assets.

Allowance for doubtful accounts

As of December 31, 2023 and December 31, 2022, the Center has determined that the receivables are fully collectible and has not provided for an allowance for doubtful accounts for receivables that may not be collectible. Such estimate is based on management's experience, the aging of the receivables, subsequent receipts and current economic conditions.

Property and equipment

Property and equipment are stated at cost at the date of acquisition or at estimated fair value at date of the donation. Expenditures for property and equipment with a useful life greater than one year are capitalized. Depreciation and amortization is calculated using the straight-line method over the estimated useful lives of the assets ranging from 5 to 39 years.

Notes to Financial Statements (continued) December 31, 2023 and December 31, 2022

Note 2 – Summary of significant accounting policies (continued)

In-kind contributions

In-kind contributions are estimated at their fair value and reported as both support and expenses in the period in which they are used. In-kind contributions are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Center. Certain individuals volunteer their time and perform a variety of tasks that assist the Center. These services do not meet the criteria to be recorded and have not been included in the financial statements.

For the years ended December 31, 2023 and December 31, 2022, the Center has recorded in-kind contributions for the following professional services received:

		2023		2022
Veterinary services	\$	18,570	S	12,705
Vehicle				15,000
Total	<u>\$</u>	18,570	\$	27,705

Functional allocation of expenses

The costs of providing the various programs have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting activities benefited. The expenses that are allocated include personnel expenses, which are allocated on the basis of time and effort and office and occupancy, which is allocated on a square-footage basis.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Concentrations of credit risk

The Center's financial instruments that are potentially exposed to concentrations of credit risk consist of cash, cash equivalents, receivables and investments. The Center places its cash and cash equivalents with what it believes to be quality financial institutions. At times, cash balances were in excess of the FDIC insurance limit. However, the Center has not experienced any losses in these accounts to date. The Center closely monitors the collectability of its receivables. The Center's investments are subject to various risks such as interest rate, market volatility, liquidity and credit. Due to the level of uncertainty related to the foregoing risks, it is reasonably possible that changes in these risks could materially affect the fair value of the investments reported in the statement of financial position at December 31, 2023. The Center routinely assesses the financial strength and diversification of its investment portfolio. As a result, management believes concentrations of credit risk are limited.

Notes to Financial Statements (continued) December 31, 2023 and December 31, 2022

Note 2 – Summary of significant accounting policies (continued)

Subsequent events

The Center has evaluated events and transactions for potential recognition or disclosure through September 5, 2024, which is the date the financial statements were available to be issued.

Note 3 – Liquidity and availability of financial assets

The Center's working capital and cash flows have seasonal variations during the year attributable to cash receipts from contributions and other revenue items. The following is a summary of the Center's financial assets as of December 31, 2023 and December 31, 2022 that are available for general use within one year of the statement of financial position date:

	<u>2023</u>	2022
Cash and cash equivalents	\$ 1,271,648	\$ 8,568,931
Certificates of deposit	-	50,769
Investments	8,116,854	-
Accounts receivable	10,126	8,976
Contributions receivable – current portion	270,572	<u>254,485</u>
Total financial assets	9,669,200	8,883,161
Less: Board-designated fund	<u>(2,350,000</u>)	(2,350,000)
Financial assets available to meet cash needs		
for general expenditures within one year	<u>\$ 7,319,200</u>	<u>S 6,533,161</u>

The Board-designated fund can be used for general expenditures if approved by the Board of Directors.

Note 4 – Investments

The following is a summary of the investments, at fair value, held by the Center, as of December 31, 2023:

	<u>Fair value</u>	_
Cash and cash equivalents	\$ 10,81	6
Money market funds	2,463,81	3
United States Treasuries	5,642,22	<u>.5</u>
Total	<u>\$ 8,116,85</u>	4

Investment return for the year ended December 31, 2023 is comprised of the following:

Interest and dividends	S	93,853
Unrealized gain on investments		74,942
Total	\$	168,795

Notes to Financial Statements (continued) December 31, 2023 and December 31, 2022

Note 5 - Property and equipment, net

Property and equipment as of December 31, 2023 and December 31, 2022 consists of the following:

	2023	2022
Land	\$ 1,618,082	\$ 1,618,082
Buildings and sheds	1,700,536	1,700,536
Improvements	750,197	712,697
Species survival plan facility	364,791	364,790
Vehicles	165,774	166,871
Machinery and equipment	214,314	203,604
Ambassador Wolves	15,112	11,113
Furniture and fixtures	22,687	22,687
Improvements in progress	<u>727,5</u> 37	609,413
Total	5,579,030	5,409,793
Less: accumulated depreciation and amortization	<u>1,490,295</u>	1,368,525
Total	<u>\$ 4,088,735</u>	<u>\$ 4,041,268</u>

Note 6 - Net assets with donor restrictions

The following is a summary of the activity of the net assets with donor restrictions for the years ended December 31, 2023 and December 31, 2022:

	Balance at December 31,	Additions	Net Assets Released from Restrictions	Balance at December 31, 2023
Capital improvements	\$ 3,977,065	<u>\$ 174,186</u>	\$ (137.138)	<u>\$ 4,014,113</u>
	Balance at December 31,	Additions	Net Assets Released from Restrictions	Balance at December 31, 2022
Capital improvements	\$ 3,890,083	\$ 265,753	\$ (178,771)	\$ 3,977,065
Time restricted	2,120		(2,120)	_
Total	\$ 3,892,203	S 265,753	<u>\$ (180,891)</u>	S 3,977,065

Note 7 – 401(k) retirement plan

The Center maintains a 401(k) retirement plan (the "Plan") for all eligible employees. Employees may contribute a portion of their earnings in accordance with Internal Revenue Code regulations. The Center does not contribute to the Plan.

Notes to Financial Statements (continued) December 31, 2023 and December 31, 2022

Note 8 - Tax status

The Center is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"). In addition, the Center has been determined by the Internal Revenue Service to be a publicly supported organization and not a private foundation under the meaning of Section 509(a) of the Code.